

**Representation Agreement between
...(company/organization) and IBB Netzwerk GmbH**

1. Herewith, ...(company/organization) authorizes IBB Netzwerk GmbH to represent it in the „Bio-based Industries Consortium“ (BIC), an Association International Sans But Lucratif (= International Non-Profit Organization). BIC is the private part of the public-private partnership „BBI“ (= Bio-based Industries) with the European Commission within the scope of “HORIZON 2020”, the new Framework Program of the European Commission, expected to be launched in January 2014.
2. ...(company/organization) will pay IBB Netzwerk GmbH € ... p.a. as a contribution to the annual fee of IBB Netzwerk GmbH for its own membership in BIC, the expenditures and the work of IBB Netzwerk GmbH. This amount is payable directly after receipt of the invoice in 2013, and annually due on each 1st of February for the period 2014-2020.
3. Authorization, rights and duties of both parties start after entry of the first contribution payment on the IBB Netzwerk GmbH’s bank account.
4. IBB Netzwerk GmbH will spend the granted financial resources, beyond the part allotted to the subscription to BIC, cautiously and prudently.
5. This Representation Agreement ends by written resignation of the ...(company/organization), at least three months before each calendar year, by failing of ...(company/organization) to pay the agreed annual contribution on time, or by refusal of IBB Netzwerk GmbH to represent ...(company/organization) on well-founded cause.
6. After onset of this Agreement, IBB Netzwerk GmbH will provide the ...(company/organization) with the BIC statutes, the most recent Strategic Innovation and Research Agenda (SIRA) of BBI and any other documents relevant to BIC/BBI.
7. Prof. Dr. Haralabos Zorbas, as the Managing Director of IBB Netzwerk GmbH, will personally represent ...(company/organization). In case Prof. Zorbas is prevented for any reason to do so, he will appoint a representative of his confidence, who will take over.
8. In BIC, IBB Netzwerk GmbH will represent SMEs/organizations exhibiting expertise in various sectors of Industrial Biotechnology as well as Bio-economy (e.g., novel bio-based materials and bio-plastics, blends, animal, plant and microbial proteins, agricultural pesticides, volatile olefins produced by bacteria, management of renewable resources, environmental engineering, process engineering, grinding etc.).
9. In the boards and panels of BIC, IBB Netzwerk GmbH, as a company promoting Industrial Biotechnology and on behalf of the SMEs which authorized it, will advocate the use, exploitation and conversion of renewable raw resources to bio-based chemicals, materials and bio-energy preferably (but not exclusively, depending on profitability) by environmentally friendly, biotechnological methods, including development of novel engineering tools. The company will be actively involved in defining and drafting the topics and calls of BBI according to the guidelines and explicit or implicit business and collaborative intentions of the SMEs it represents. IBB Netzwerk GmbH will strive to build consortia of R&D projects within BBI with participation of the represented SMEs.
10. (Optional declaration) ...(company/organization) estimates that, during the period 2014-2020, it will invest € ... in collaborative research, development and demonstration activities, if those activities are selected under the funding programme of BBI.
Notice: This information is confidential and non-binding! However, consider that the stronger the enterprises’ commitment, the stronger their claim to draw a concrete call topic, because in the programming phase in the coming period, the topics to be included depend on the industrial investments behind. (In plain language, by naming your intended contribution, you can say with a stronger voice what you want to get.)

11. IBB Netzwerk GmbH will report regularly (in English, if wished) to the represented SMEs about important developments in BIC/BBI/HORIZON 2020/negotiated topics/calls for proposals and the like.
12. IBB Netzwerk GmbH commits itself to report promptly every crucial information regarding its own (and, indirectly, the SMEs') participation in BIC as well as any financial issues and, if necessary, to suggest solutions to emerging matters.
13. IBB Netzwerk GmbH will call regular meetings of the represented SMEs, at least once a year, if possible timely adjacent to the annual Association/Shareholder Meeting of IBB Netzwerk GmbH (i. e., within the first five months of the year) to discuss with them (in English, if wished) any matters arising, to try to reconcile any divergent concepts of the represented SMEs, to seek a common strategy and to obtain new instructions for operating within BIC. The represented SMEs have the right, but not the obligation, to attend these meetings. They may name representatives to argue for them.

Agreeing parties

....(location, date)

Martinsried, ...



... (signature)

Prof. Dr. Haralabos Zorbas

... (title, name, function)

Managing Director

....(company/organization)

IBB Netzwerk GmbH

About(company/organization) – Optional!

About IBB Netzwerk GmbH

Industrielle Biotechnologie Bayern Netzwerk GmbH (IBB Netzwerk GmbH) is an organization focusing on the promotion of real economy with the aim of transforming valuable scientific knowledge in the area of Industrial Biotechnology (IB) to innovative marketable products and processes. One of the main tasks of IBB Netzwerk GmbH is the management and coordination of the network IBB, consisting of about 100 members. Within this network, the competences and the potentials of industry, small and medium enterprises, academia, business developers, consultants and associations are combined and mobilized to strengthen as well as to expand IB. Technology transfer is realized nation and Europe-wide by implementation of R&D projects and industry deals, as well as by spin-offs and settlement of foreign companies in Bavaria. So far and catalyzed by IBB Netzwerk GmbH, the network mobilized some € 47 million for R&D projects and another € 52 million for structural and educational measures in Bavaria. IBB Netzwerk GmbH puts much emphasis on transmitting and circulating processed relevant information to the network members, to the general public and to political decision makers aiming at the advancement of IB and the benefit of the IBB network members. Part of information dissemination is accomplished by our highly instructive website. Further publicity and visibility is achieved by organizing and/or participating in conferences, workshops and fairs. IBB Netzwerk GmbH has four permanent employees including the Managing Director. IBB Netzwerk GmbH is financed by funds of the German Federation and the Free State of Bavaria as well as by private money from service contracts.

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