



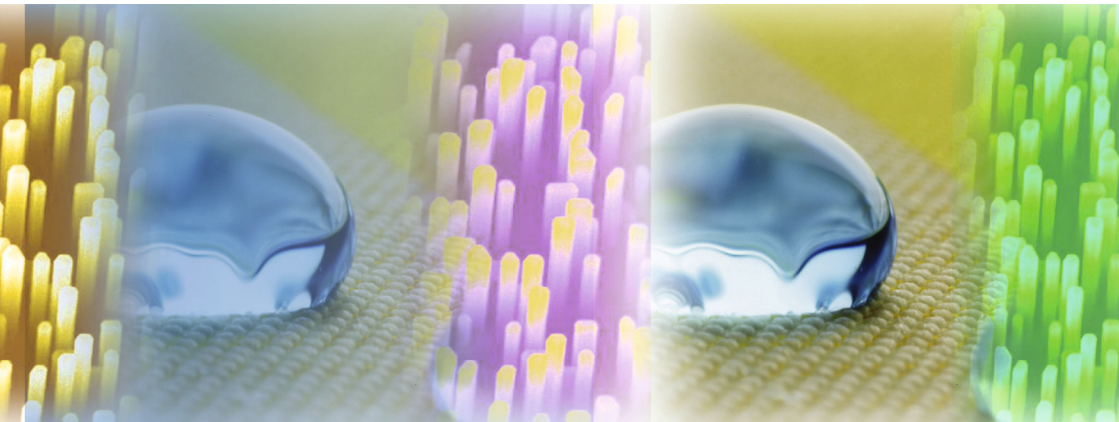
ETB funding initiative: Transnational R&D&I Cooperation of Biotech SMEs



www.eurotransbio.eu

What is EuroTransBio?

EuroTransBio (ETB) is an international funding initiative of European program owners and program managers. Within the last nine years, ETB has established itself as the reference funding partner for small and medium sized enterprises (SMEs) active in the area of modern biotechnology. In the future, ETB will continue launching annual calls for proposals.



EuroTransBio Mission

The mission of ETB is to foster the competitiveness of the European biotechnology industry by supporting research intensive SMEs and their strategic partners with the aim of achieving a thriving European biotechnology industry. In ETB both research performing SMEs and national funding programs share costs, risks, and skills.

ETB's main aim is to encourage transnational cooperation by organizing joint calls for proposals. The initiative helps biotech companies and their strategic partners to realize their international research projects by funding the most innovative research projects.

International funding initiative

How do European companies benefit from ETB?

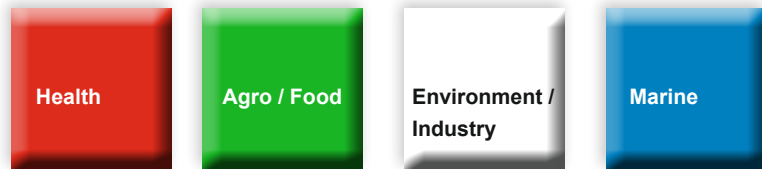
- SMEs can exchange knowledge, combine expertise and share efforts in order to increase their innovation capacity. Moreover, ETB supports companies to develop biotechnological products and services and to bring them to the market.
- SMEs can set up transnational partnerships (visit the ETB partnering tool on the ETB website) for biotech R&D&I projects in a planned way, thanks to annual and bottom-up ETB calls.
- SMEs may receive funds for innovative and near to the market projects that they would not be able to perform without subsidies.
- SMEs take advantage of a quick application process with low administrative burdens and fast synchronized funding decisions.

Funding of biotech research projects

- International calls with a high success rate!
- Substantial budget reserved for innovative research projects.
- Focus on modern biotechnology, covering all biotech sectors (agro-food, health, industrial, marine biotech, etc.).
- Opportunities for small project consortia with near to the market projects.
- Lean, transparent and quick call process (short time to contract).
- Coherent and objective funding decisions.

Funding scope

Funding is offered to innovative near to the market R&D&I projects in **all fields of modern biotechnology**:



ETB welcomes projects from all sectors of modern biotechnology

EuroTransBio calls

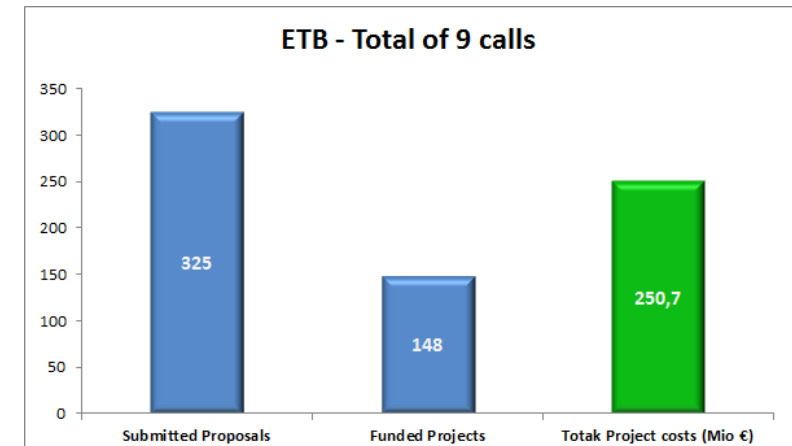
Since 2006 nine joint calls were implemented and ETB has established as the international initiative for funding R&D&I projects of European SMEs. ETB will continue to launch annual calls for proposals.

ETB has supported international cooperation between biotech companies in an unprecedented way.

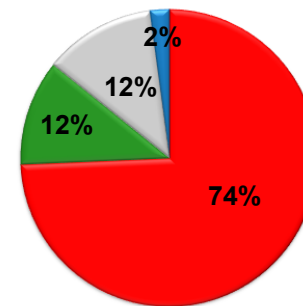
The initiative has:

- Moved a total of 250 Mio of project costs for transnational cooperation.
- Supported 148 transnational projects with national / regional funds.
- Supported 493 individual project partners (SMEs and ROs).
- Attracted the interest of a high number of SMEs (~72% participation of SMEs).

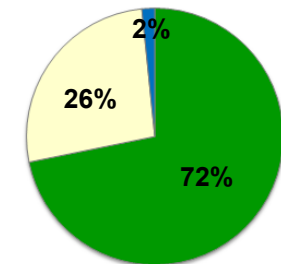
Call results



Biotech sector
Calls 1-9 (%)



Participation
Calls 1-9 (%)



■ red (health) ■ grey (industrial)
■ green (agro-food) ■ blue (marine)

■ LI (Large Industry) ■ SMEs
■ RO (Research Organisation)

Who can apply?

- SMEs, large enterprises and research organizations can apply for funding (national/regional rules may apply).
- Consortia must be coordinated by an SME and include at least two companies from two different countries participating in ETB. They may include additional partners from research organizations. A minimum of 50% of the total project costs must be allocated to SMEs. All project partners should contribute to, and benefit from, an equitable and balanced cooperation (maximum 70% of the budget to partners from the same country).
- Applicants from countries/regions not represented in ETB and **SMEs from outside Europe (e.g. US companies) are welcome to participate in ETB projects** but must cover their own research expenses (no funding).

What does ETB do to foster the competitiveness of the European biotech industry?

- ETB coordinates national/regional funding in order to strengthen the European bioindustry.
- ETB encourages fruitful industrial R&D&I cooperations.
- ETB fosters transnational private-private and private-public consortia in order to overcome a lack of critical mass and generate consolidated expertise.

ETB consortium includes 11 countries and regions:

Austria

Belgium (represented by the regions of Flanders and Wallonia)

Finland

France (represented by the region of Alsace)

Germany

Italy

Russia

Spain (represented by the regions of Andalusia*, Basque Country and Catalonia*)



* Not participating in the 10th call

ETB is contributing to the development of the
European Research Area



European Research Area



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